

BREAK-THOUGH PROJECT MANAGEMENT

Building Your Personal Competencies

Learning objectives

Participants will:

1. Gain knowledge of project management competencies definitions, their evolution and the benefits of project management competencies. (Module 1)
2. Gain a new focus on personal competencies – why competency is important, what a Personal Competency Pyramid is. (Module 2)
3. Comprehend the differences between business (purely rational) relationships and trust-based relationships. (Module 3)
4. Comprehend the importance of trust-based relationships, and their characteristics and benefits. (Module 3)
5. Comprehend the components of trust and master techniques associated with building trust-based relationships (credibility, reliability, intimacy, and low self-orientation) with team members and stakeholders. (Module 3)
6. Comprehend ways to successfully develop active and reflective listening skills. (Module 3)
7. Master skills for gaining trust on a current assignment. (Module 3)
8. Comprehend the difference between leadership and consultative skills. (Module 4)
9. Comprehend the importance of advising stakeholders. (Module 4)
10. Master techniques of effective advising. (Module 4)
11. Master a 5-step process for executing consultative leadership skills with project team members and customers (engage, listen, vision, characterize, and act). (Module 5)
12. Master techniques for facilitating decision-making. (Module 5)
13. Master techniques for gaining commitment and overcoming resistance. (Module 5)
14. Comprehend methods for evaluation personal risk and reducing the risk associated with new soft skills behaviors. (Module 6)
15. Leave with a personal competencies plan of action. (Module 7)
16. Gain knowledge of and comprehend new methods and tools for measuring competency. (Module 7)

